



SunCrest Selects ExpensePath for Expense Reporting Integrated with NetSuite

“ExpensePath was the best expense reporting solution for us: the free trial and setup took minimal effort, it was the easiest solution for our employees, and ExpensePath mapped us to export data directly to NetSuite.”

- April Ferrin, Accounting Manager



“We can certainly say that ExpensePath is the easiest solution from a user perspective. ExpensePath was rated a 10 compared to 4 and 8 for the other systems we tried.”

- John Corliss, President



Industry

Solar Energy Service

Requirements

- Easy for employees
- Integration to transfer data into NetSuite matching Suncrest’s accounting methodology
- Affordable

Results

- Employees submit expenses on time and within company rules
- Finance easily exports expense data to NetSuite without manual re-keying
- Better control of T&E expenses

Background

Suncrest Solar provides low cost electricity to residential customers by installing and maintaining solar panels at no cost to the customer. The Company is growing quickly with 40 employees, offices, and customers in multiple states. Prior to ExpensePath, Suncrest employees submitted expenses using an Excel template with their receipts. This manual process had shortcomings:

- Employees made errors and did not always follow the rules
- Employees would lose receipts
- Manual data entry into NetSuite

Suncrest wanted to automate as much of this process as possible with an online and mobile solution.

Comparing Solutions

ExpensePath was a clear choice over the two other well-known solutions Suncrest tried:

- Clearly the easiest for employees.
- NetSuite integration that was painless and setup by ExpensePath to map to Suncrest’s accounting implementation.
- Capabilities to easily manage T&E policies including setting expense limits for different groups of employees (i.e. higher cell phone limits for executives).
- Reasonably priced, including a variable pricing model that charges the lesser of user- or usage-based subscription fee each month.

Suncrest’s ExpensePath Process

The entire process took less than 1 month:

Day 1

- Demo of ExpensePath to Suncrest Finance responsible for expense reports
- Suncrest provides data needed for setup

Day 2

- Free trial launched with a subset of frequent expensing employees

Day 4

- Employee endorsement as easiest solution they have tried

Day 17

- Confirmation that NetSuite export delivers expense report data fully mapped to accounting requirements

Day 21

- Suncrest moves from trial to full ExpensePath customer

NetSuite Integration

With ExpensePath, Suncrest Finance can easily upload expense data into NetSuite:

- Upload multiple fully-approved expense reports at once.
- Full mapping to NetSuite implementation (i.e. Locations, Departments, Projects)
- Seamlessly handle expenses reimbursable to employees and non-reimbursable direct-billed company credit cards



Expense Management Automation

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